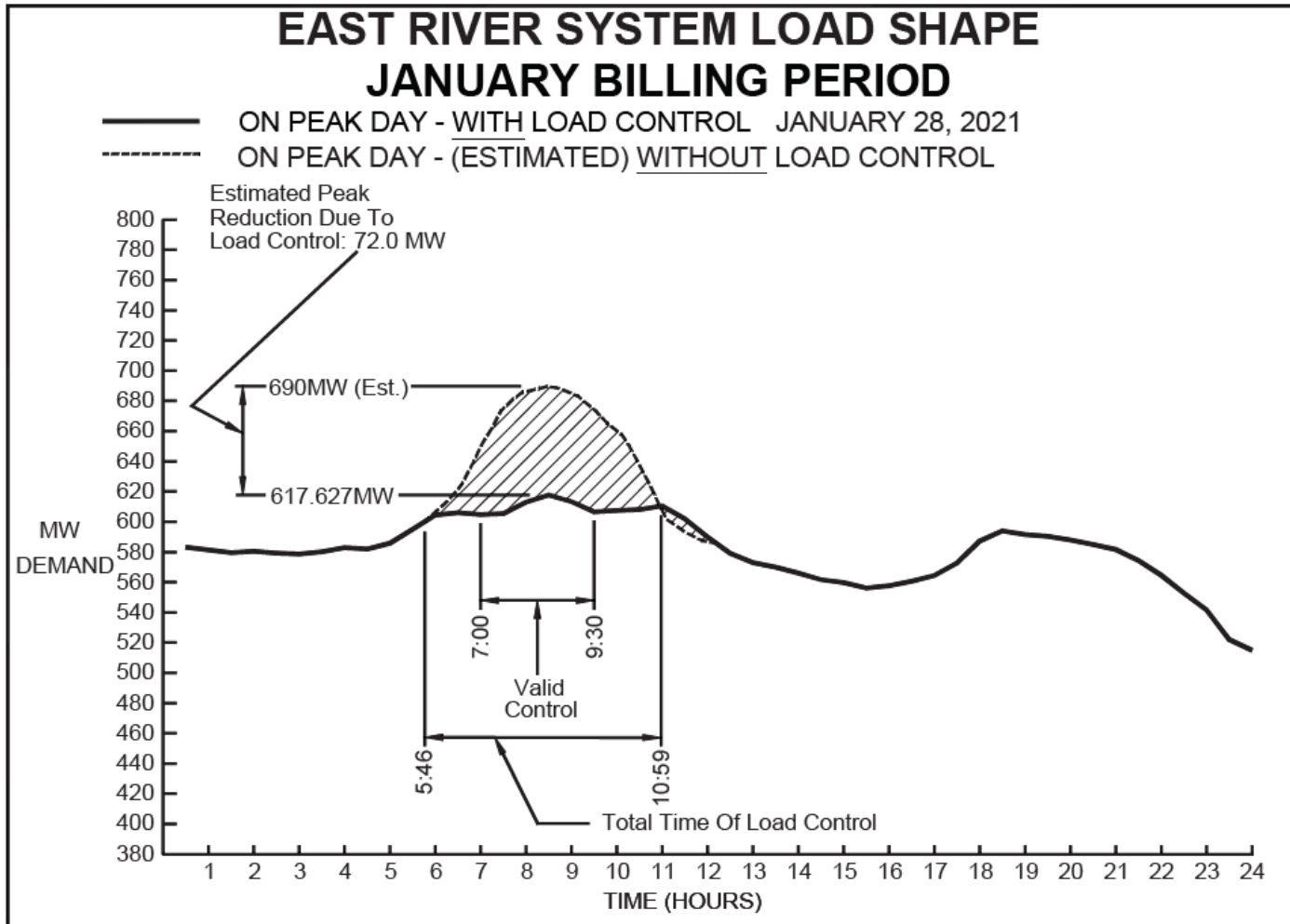


Load Management Control during the January Billing Period



Water Heaters were controlled on 13 days for a total of 43 hours, 49 minutes

Industrial 1 loads were controlled on 8 days for a total of 42 hours, 36 minutes

Industrial 2 loads were controlled on 6 days for a total of 29 hours, 31 minutes

February Load Management Update

Administrative/Operating Strategy

January Billing Period – The Billing Peak for the month was established at 617,627 KW on January 28 at 8:30 a.m. This was 12.4% below the amount budgeted for the month. Operation of the load management system reduced demand by an estimated 72,000 KW.

Energy Sales – Sales for the month were 402,105 MWH, 5.8% below budget. The coincident load factor for the month was 87.5%.

Marketing

Energy Efficiency Incentives

In January, there were 95 water heater rebates and 35 residential and commercial heat pump incentives. We have processed 8 commercial lighting rebates totaling \$2,073. There were no energy audits submitted. We processed 15 Grain Dryer rebates and 0 Irrigation rebates in January.

New Displays Available

The ground source heat pump and air source heat pump retractables have been updated and are available to check out for events. We have five new retractables on the theme of Beneficial Electrification/Go Electric that will be available the end of February. One is floor length and four are short for tabletop displays. Photos of all displays are available on [the Grid](#). Contact [Anne Hall](#) if you would like to reserve a display for your co-op.

Bright Futures Virtual Event

Invitations to the Bright Futures virtual career event were emailed to FFA administrators and school administrators across SD as well as in our service area within MN and to the region's tech schools and universities. We have provided social media posts to each co-op that you can use to promote the event on your social media pages. If you have direct connections with school administrators or with contacts at the region's universities/tech schools, feel free to pass along this information to them as well. The event will be held on February 24 from 9 a.m. – 2:30 p.m. We encourage you to register for the event. You can register online at <https://www.yourcooppower.com/futures>. Please contact [Shayla Ebsen](#) if you have any questions.

East River Offering Website Audits

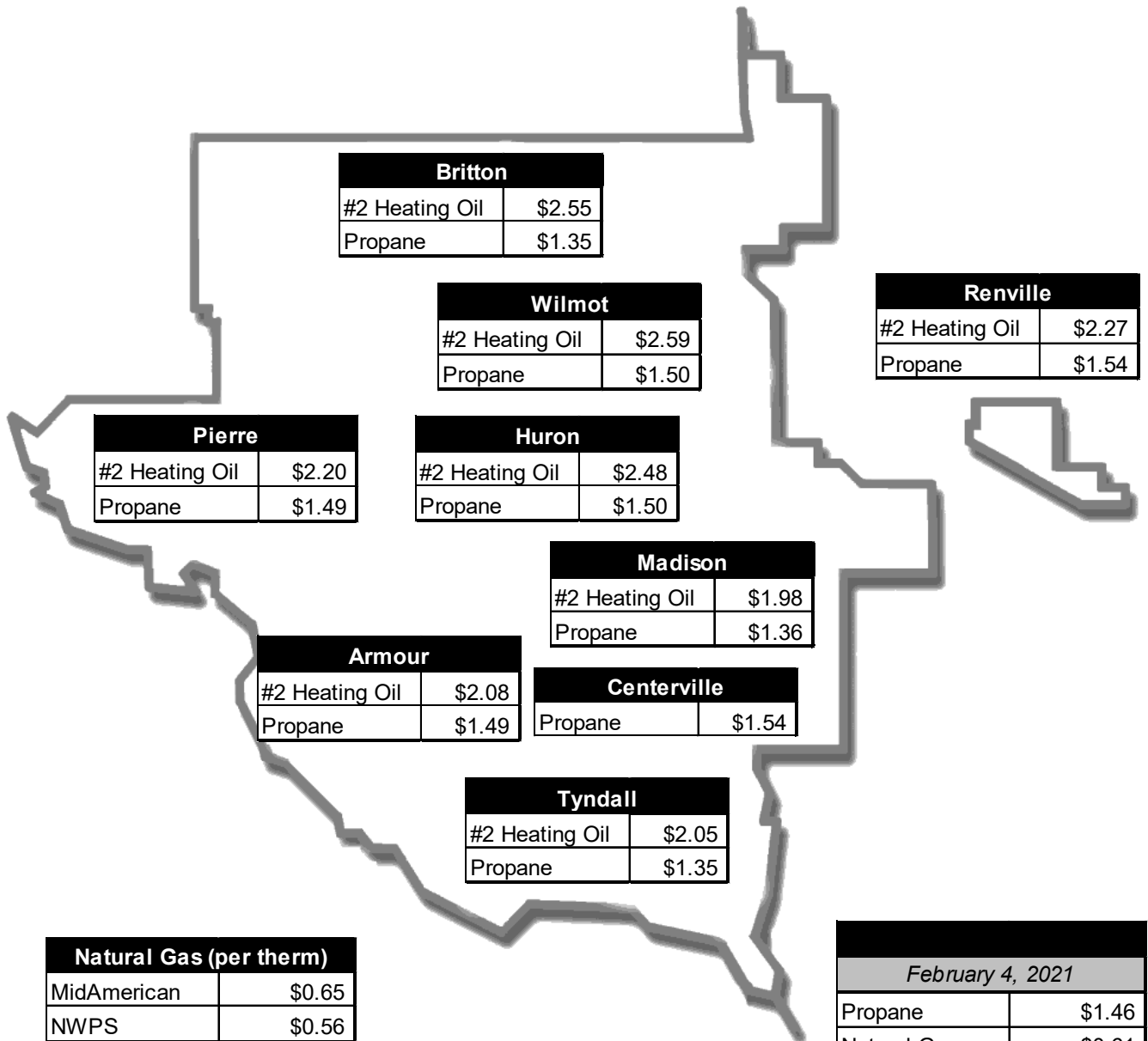
Sign up today for a free co-op website audit! East River will review your website and look for outdated information, broken links, missing information and more. The audit also includes the We Own It Minnesota report card check list. Once your website is reviewed, we will share the results with you and go over our recommendations. If you are interested in a website audit, please contact [Erica Fitzhugh](#).

Upgrading Co-op Web Builder Sites

Members using either CWB 2.0 or CWB 2.5 for their website need to launch a new website by the end of 2021. These co-ops have already received a notification from Co-op Web Builder and East River about needing to upgrade their sites, but for more information on the importance of this, please click this link from Touchstone Energy's CWB Team: www.coopwebbuilder3.com/staying-current-technology. We are currently providing some social media and website assistance as well as website audits to a few co-ops and are available to expand these services to other co-ops. If you need assistance during this process, please contact [Erica Fitzhugh](#).

East River Service Area

Spot Check of Area Heating Fuel Prices
Survey Date – February 4, 2021

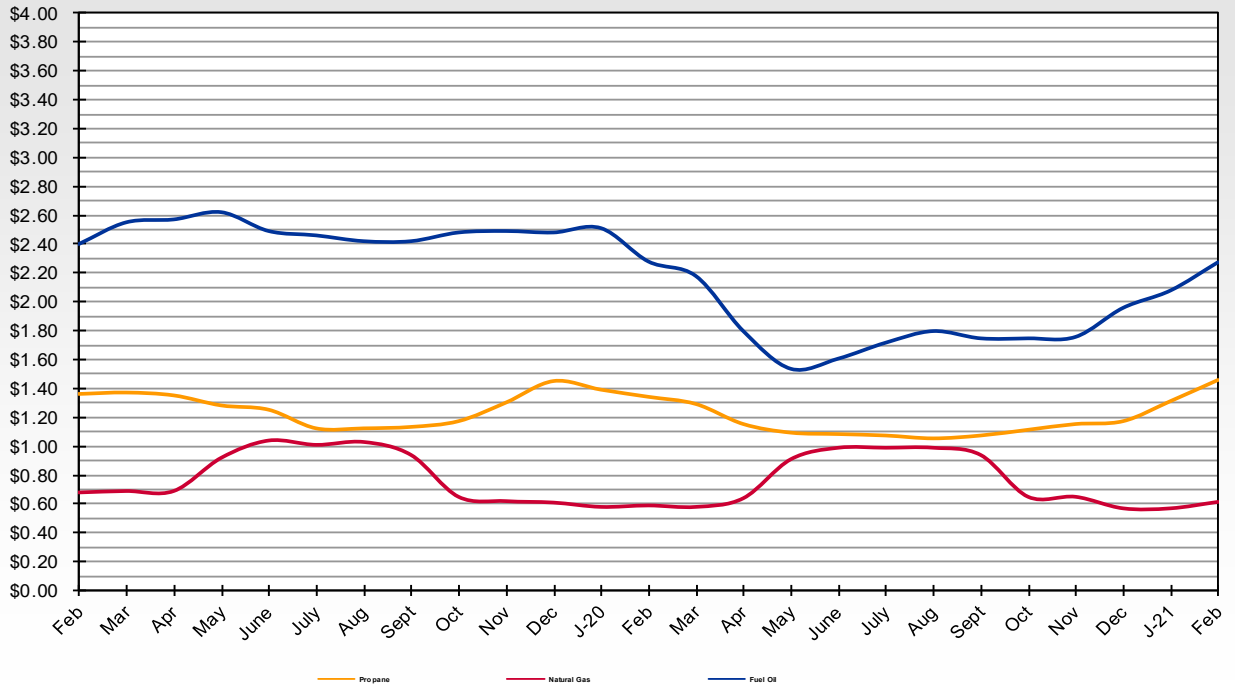


Source: South Dakota PUC

| February 4, 2021 | |
|------------------|--------|
| Propane | \$1.46 |
| Natural Gas | \$0.61 |
| Fuel Oil | \$2.27 |
| 2 Year Average | |
| Propane | \$1.23 |
| Natural Gas | \$0.77 |
| Fuel Oil | \$2.18 |

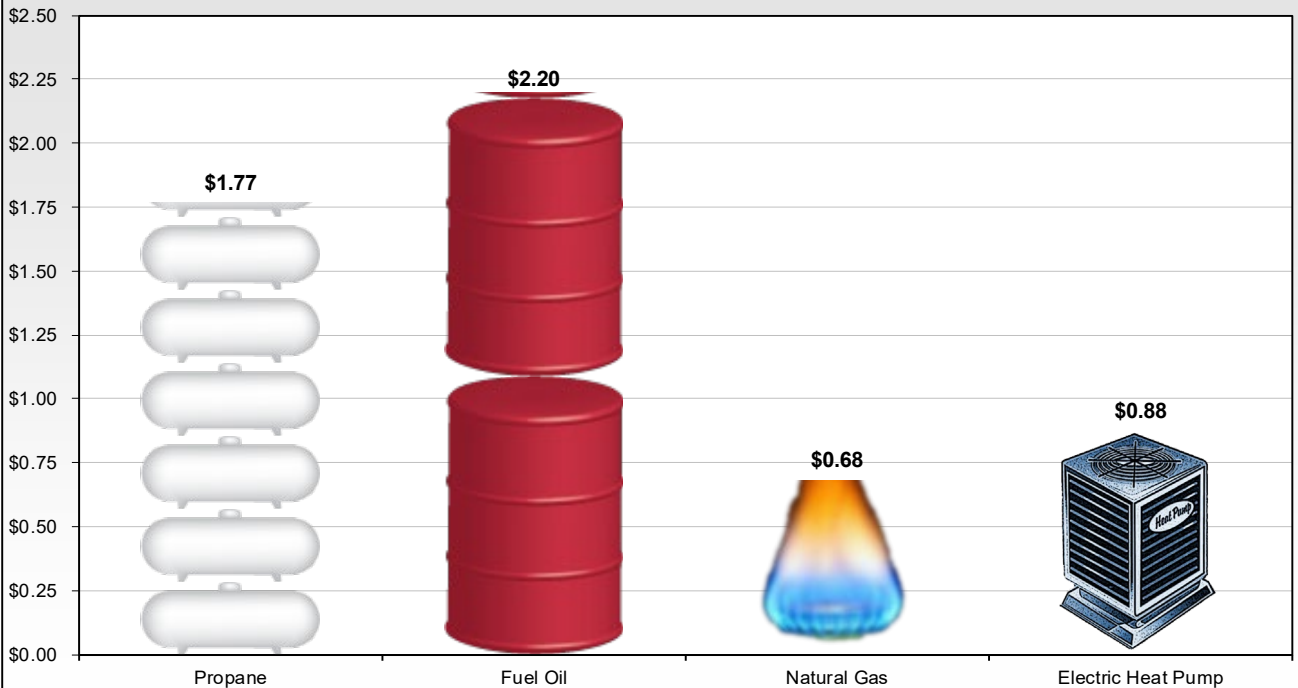
*Weighted average based on annual therm usage.

Average Price Trends



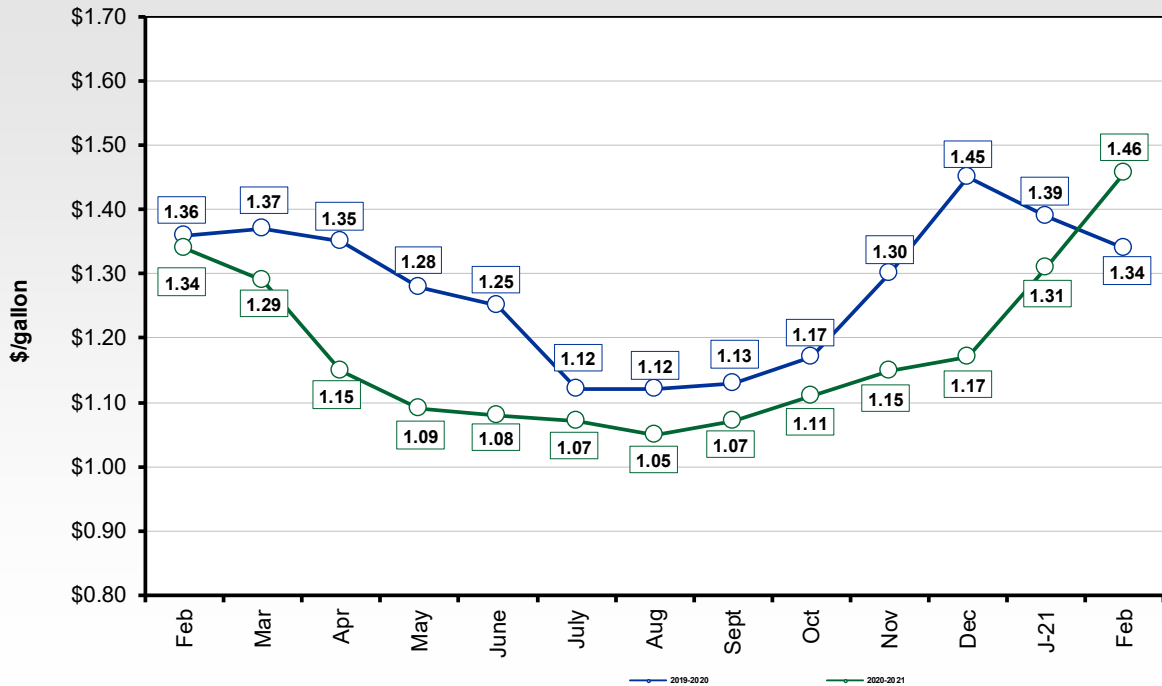
Cost of Heating

Cost per 100,000 BTU - February 4, 2021

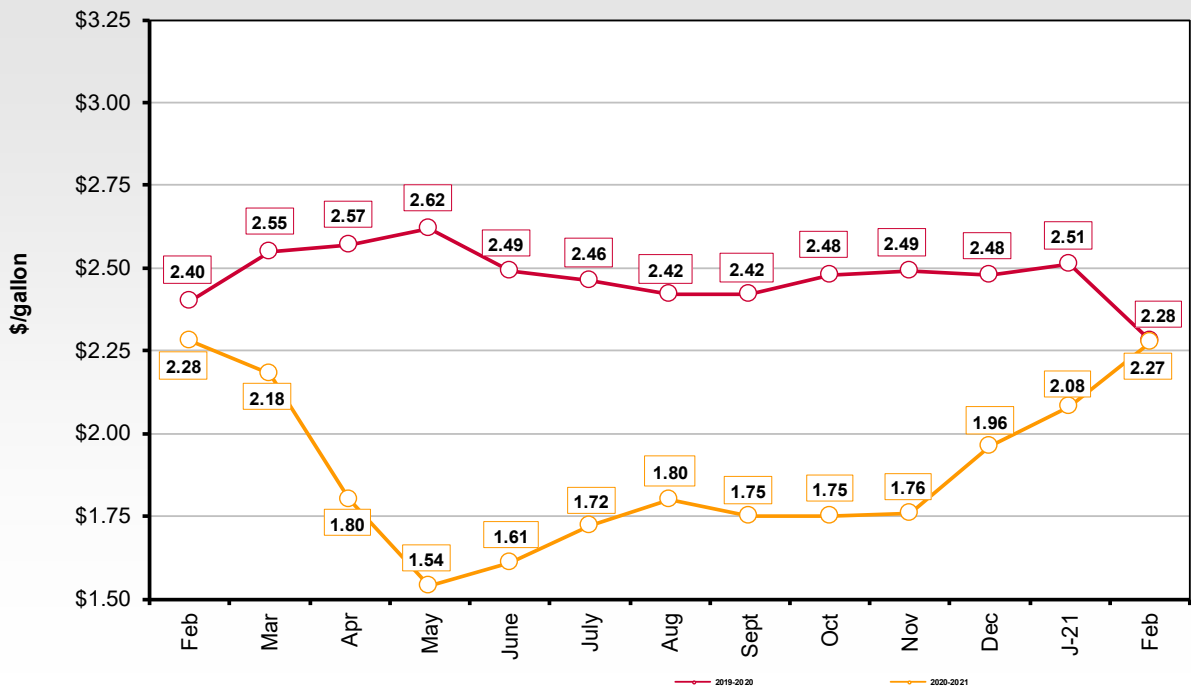


Propane based on 91,500 BTU/gal and 90% efficient furnace, Oil based on 138,000 BTU/gal and 75% efficient furnace, Gas based on 100,000 BTU/therm and 90% efficient furnace, Electric based on 6 cents/kWh and 200% efficient heat pump

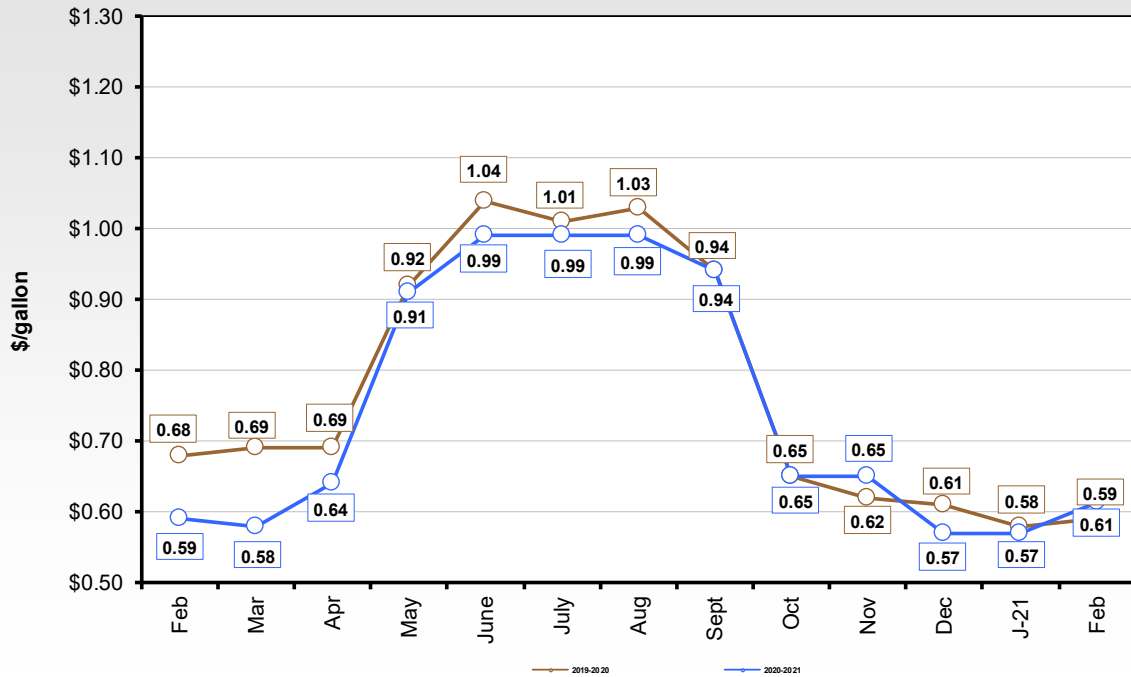
Residential Propane Prices



Residential Fuel Oil Prices



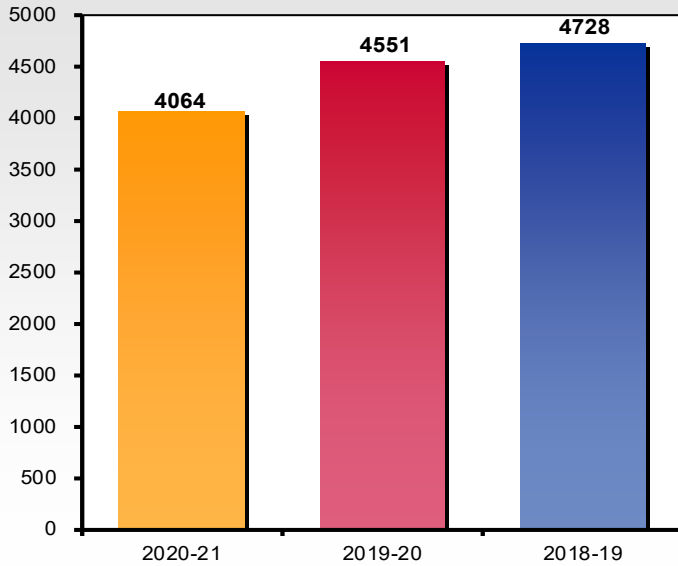
Residential Natural Gas Prices



Weather Data January 2021

Huron

Heating Degree Days--YTD
September - January



Weather Statistics for the Month

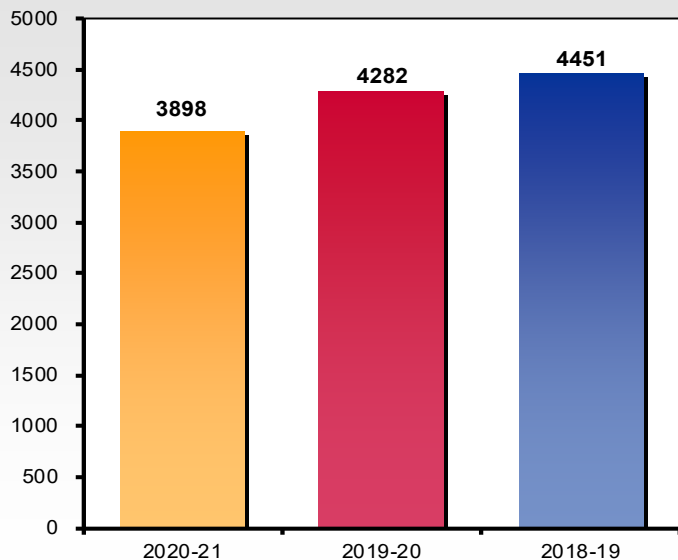
| | |
|----------------------|----------|
| Average Temperature: | 25.6 |
| Depart from Normal: | 8.9 |
| High Temperature: | 49 on 13 |
| Low Temperature: | -2 on 24 |
| Average Wind Speed: | 10.0 |
| Precipitation: | 0.57 |
| Depart from Normal: | 0.07 |

Monthly Heating Degree Days

| | 2020-2021 | 2019-2020 | 2018-2019 |
|-----------|-----------|-----------|-----------|
| September | 155 | 67 | 130 |
| October | 699 | 698 | 650 |
| November | 792 | 979 | 1101 |
| December | 1204 | 1336 | 1257 |
| January | 1214 | 1471 | 1590 |
| February | | 1312 | 1673 |
| March | | 873 | 1241 |
| April | | 620 | 604 |
| May | | 271 | 344 |
| Total | 4064 | 7627 | 8590 |

Sioux Falls

Heating Degree Days--YTD
September - January



Weather Statistics for the Month

| | |
|----------------------|----------|
| Average Temperature: | 25.7 |
| Depart from Normal: | 9.1 |
| High Temperature: | 47 on 20 |
| Low Temperature: | 4 on 1 |
| Average Wind Speed: | 9.3 |
| Precipitation: | 0.97 |
| Depart from Normal: | 0.41 |

Monthly Heating Degree Days

| | 2020-2021 | 2019-2020 | 2018-2019 |
|-----------|-----------|-----------|-----------|
| September | 120 | 46 | 121 |
| October | 643 | 621 | 593 |
| November | 768 | 977 | 1053 |
| December | 1157 | 1261 | 1198 |
| January | 1210 | 1377 | 1486 |
| February | | 1202 | 1510 |
| March | | 818 | 1089 |
| April | | 581 | 537 |
| May | | 232 | 307 |
| Total | 3898 | 7115 | 7894 |